



# INTERNATIONAL EGG AND POULTRY REVIEW

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U. S. Department of Agriculture

Agricultural Marketing Service

Poultry Programs

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## Cuba and Poultry

On October 11, 2000 the House approved legislation that would allow Cuba to buy U.S. food for the first time in four decades. Farmers could only sell their products to Cuba for cash or with credit from third-country banks as the bill would bar the federal government and U.S. banks from financing the food sales.

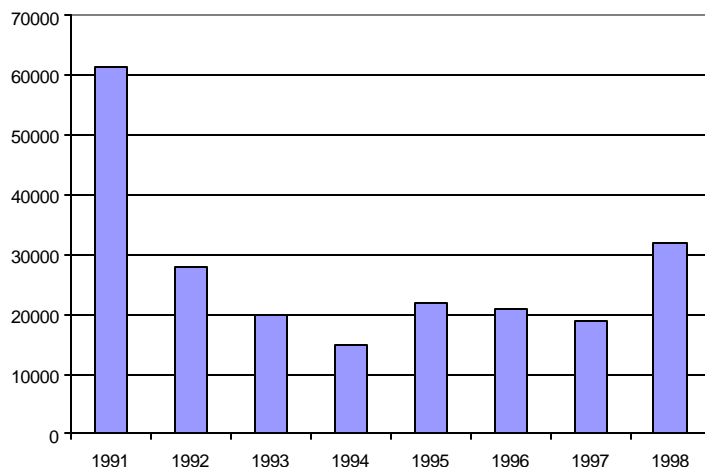
In a statement released in September, Timothy J. Galvin, Administrator, Foreign Agricultural Service said "If sanctions against Cuba were lifted and the U.S. Department of Agriculture could use all of its export programs such as credit guarantees, market development, and food aid, we estimate that U.S. agricultural exports to Cuba could reach \$300 million within a year or two. Cuba holds significant opportunities for the U.S. poultry industry. Poultry meat currently accounts for nearly 40 percent of total meat consumption in Cuba and nearly a quarter of this is supplied by Canada and France. Cuba represents a \$22 million poultry market that could grow to around \$100 million."

Cuba is one of Canada's largest egg and poultry export markets. For 1997 and 1998 Cuba was the second largest market, dropping back to third place in 1999. Exports grew from about C\$20 million in 1997 to C\$30 in 1998. In 1999 exports dropped to about C\$16 million. This year, for January through July 2000, exports are at C\$11 million.

France is a major poultry exporter to Cuba. In 1996 France exported 10,003 MT of turkey meat to Cuba. In 1997 poultry exports totaled 16,563 MT, including 11,546 MT of turkey meat. By 1998 exports of turkey meat to Cuba totaled 13,576 MT.

Source: USDA/Foreign Agricultural Service, Agriculture Canada, various news sources

## World Poultry Meat Exports to Cuba



Source: Food and Agriculture Organization

## Guatemala Poultry and Products Annual 2000

Poultry meat production has been growing at about 5 percent per year. Consumption has grown at a rate of around 5 percent annually for the last 15 years, except for 1992 when there was an increase of 20 percent due to high beef prices. Under the WTO agreement, poultry imports into Guatemala are subject to a tariff rate quota (TRQ) of 7,000 MT at a tariff of 15 percent within the quota and 45 percent outside the quota. The TRQ will phase out in the year 2005. Mechanically deboned poultry enters outside the quota at a tariff of 5 percent. The U.S. is the largest poultry exporter to Guatemala with 12,200 MT exported in 1999 and a projected 14,000 MT in 2000.

In 1999 Guatemala had 5.8 million layers in production and 3.3 million birds were being raised for laying purposes. Production in 1999 was 1.6 billion eggs.

Source: USDA/Foreign Agricultural Service

## Korea Monthly Market Highlights - September

Korean imports of U.S. consumer ready food products were up nearly 63 percent in the January through August 2000 period, compared with last year. According to Korean Customs Service statistics (CIF basis), imports of these U.S. products surpassed \$760 million in the first 8 months of this year, which put sales on a record pace. The sharp increase in imports was led by U.S. beef, poultry meat, fruits, seafood and food preparations. With the continued strong economy, and changing consumer tastes and buying habits, U.S. exports of these products to Korea are forecast to surpass \$1 billion in 2000 (FOB basis.)

Source: USDA/Foreign Agricultural Service

## JAPANESE FROZEN EGG IMPORTS (IN TONS)

	Frozen Whole		Frozen	Frozen
	Eggs	Yolks	Albumen	Total
1999				
January	170.6	1,585.1	423.5	2,179.2
February	164.0	647.4	161.2	972.6
March	151.4	644.1	357.3	1,152.8
April	198.1	715.6	181.4	1,095.1
May	175.3	422.1	434.0	1,031.4
June	169.3	568.8	402.9	1,141.0
July	146.2	694.3	450.0	1,290.5
1999 To-Date	1,174.9	5,277.4	2,410.3	8,862.6
2000				
January	184.8	1,552.3	526.0	2,263.1
February	184.9	388.0	426.0	998.9
March	211.3	530.4	373.3	1,115.0
April	171.3	1,552.8	166.2	1,890.3
May	232.8	1,432.3	211.3	1,876.4
June	199.1	1,218.4	381.3	1,798.8
July	173.5	886.4	335.9	1,395.8
2000 To-Date	1,357.7	7,560.6	2,420.0	11,338.3

Source: ALIC Monthly Statistics

**Inspected Egg Products-U.S. & Canada Export/Import Trade****U.S. Exports to Canada, in Pounds (000) (Preliminary)**

Week Ending Oct 07, 2000	2000	1999/1	Year-To-Date 2000	1999
Liquid	186	257	5,612	10,875
Frozen	33	0	159	6
Dried	0	0	419	464
Total	219	257	6,190	11,345

**U.S. Imports From Canada, in Pounds (000) (Preliminary)**

Week Ending Oct 07, 2000	2000	1999/1	Year-To-Date 2000	1999
Liquid	57	33	4,167	3,642
Frozen	12	36	699	401
Dried	0	3	712	169
Total	69	72	5,578	4,212

**Inspected Shell Eggs****U.S Exports To Canada, In 30-Dozen Cases (Preliminary)**

Week Ending Oct 07, 2000	2000	1999/1	Year-To-Date 2000	1999
Jumbo	109	0	2,050	1,131
Extra Large	1,530	1,530	40,592	33,755
Large	5,370	4,740	117,733	114,460
Medium	615	750	27,647	39,164
Ungraded	8,220	15,740	308,734	499,163
Misc	0	0	9,387	7,217
Total	15,844	22,760	506,143	694,890

/1 Comparable Week, to-date figures may not total due to rounding.

Source: USDA/AMS Poultry Programs, Market News Branch in cooperation with Agriculture Canada, Poultry Development Division.

**CENTRAL REGION** PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND FOR DELIVERY WITHIN TWO WEEKS. 13-OCT-00

**CHICKEN PRICES**

	-----FROZEN-----	-----FRESH-----
FAT	FOB DELIVERED	FOB DELIVERED
CONTENT	DOCK	DOCK
15% OR LESS		
RANGE	- -	- -
WTD AVERAGE		
0 pounds, this includes 0 pounds for export shipment.		

**CHICKEN PRICES, WITH ADDED SKIN**

15% OR LESS	
RANGE	- - 15.00-16.00 -
WTD AVERAGE	15.33
61,200 pounds, this includes 0 pounds for export shipment.	

15-20%	
RANGE	15.00-15.50 15.00-20.00 11.00-13.00 14.50-15.00
WTD AVERAGE	15.33 18.79 11.67 14.73
2,077,400 pounds, this includes 935,000 pounds for export shipment.	

20% OR MORE	
RANGE	- - - -
WTD AVERAGE	

0 pounds, this includes 0 pounds for export shipment.

\* INCLUDES THE FOLLOWING STATES: AL, AR, IA, IL, IN, KS, KY, LA, MI, MN, MO, MS, ND, NE, OK, OH, SD, TN, TX, WI

**LIVE POULTRY SLTRD UNDER INSPECTION** W/E 7-Oct-00 (PRELIMINARY)**U.S. FOWL SLAUGHTERED DOMESTICALLY**

	LIGHT HENS	HEAVY HENS	TOTAL HENS
	THOUSANDS		
HEAD	1,796	1,538	3,334
LAST WEEK	1,792	1,513	3,305
SAME WEEK YR AGO	1,831	1,652	3,483
TO-DATE/2000	76,658	57,903	134,561
TO-DATE/1999	83,893	56,170	140,063

**U.S. FOWL SLAUGHTERED IN CANADA**

	LIGHT HENS	HEAVY HENS	TOTAL HENS
	THOUSANDS		
HEAD	427	0	427
LAST WEEK	569	4	573
SAME WEEK YR AGO	434	0	434
TO-DATE/2000	18,729	295	19,024
TO-DATE/1999	18,686	204	18,890

SOURCE: AGRICULTURE CANADA, POULTRY DEVELOPMENT DIVISION

**TOTAL U.S. FOWL SLAUGHTERED IN THE U.S. AND CANADA**

	LIGHT HENS	HEAVY HENS	TOTAL HENS
	THOUSANDS		
HEAD	2,223	1,538	3,761
LAST WEEK	2,361	1,517	3,878
SAME WEEK YR AGO	2,265	1,652	3,917
TO-DATE/2000	95,387	58,198	153,585
TO-DATE/1999	102,579	56,374	158,953

**EASTERN REGION** PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND FOR DELIVERY WITHIN TWO WEEKS. 13-OCT-00

**CHICKEN PRICES**

	-----FROZEN-----	-----FRESH-----
FAT	FOB DELIVERED	FOB DELIVERED
CONTENT	DOCK	DOCK
15% OR LESS		
RANGE	18.00-19.00 -	18.00 18.00
WTD AVERAGE	18.14	18.00 18.00
390,000 pounds, this includes 0 pounds for export shipment.		

**CHICKEN PRICES, WITH ADDED SKIN**

15% OR LESS	
RANGE	16.25 15.50-17.00 16.00 17.00
WTD AVERAGE	16.25 16.25 16.00 17.00
768,000 pounds, this includes 248,000 pounds for export shipment.	

15-20%	
RANGE	13.00-17.00 - 11.00-15.00 14.00-14.50
WTD AVERAGE	15.51 13.22 14.17
1,352,000 pounds, this includes 302,000 pounds for export shipment.	

20% OR MORE	
RANGE	- - - 13.00
WTD AVERAGE	13.00

120,000 pounds, this includes 0 pounds for export shipment.

INCLUDES THE FOLLOWING STATES: CT, DE, FL, GA, MA, MD, ME, NC, NH, NJ, NY, PA, RI, SC, VA, VT, WV

**NATIONAL YOUNG TURKEY PARTS AND BULK MEAT**

FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS

OCTOBER 13, 2000

The market tone on fresh tom breast meat was generally steady although availability ranged from adequate to instances tight. Frozen destrapped tenders traded at steady to higher trending prices. Wing meat and scapula were strong and supplies were limited. Tom full cut and v-type wings were usually available. Tom drum inquiry was light and the market was about steady. Two loads of closely trimmed scapula sold at 119 for December deliveries. Two loads of fresh wing meat with skin moved at 55 cents and one load of fresh tenders at 140, both for current shipment. Export trading was fairly active on thigh meat, although resistance has been noted. Demand for frozen mechanically separated turkey exceeds the current supply.

**FRIDAY, OCTOBER 13, 2000****EXPORT TRADING**

	PRICE RANGE	L.S.T. CODE 1/	WTD AVG PRICE	VOLUME (000)	WEEKLY WTD AVG PRICE	WEEKLY VOLUME (000)
DRUMSTICKS, TOMS	31.50		31.50	80	31.33	120
WINGS FULL-CUT - TOMS		W	24.00	26	24.00	26
WINGS, V-TYPE, TOM		R	30.00	104	30.00	104
TAILS		R	20.00	120	20.75	160
MECHANICALLY SEPARATED 4/	19.00		19.00	104	19.00	416
THIGH MEAT - FROZEN	66.00-69.00		67.25	648	67.40	808

**THURSDAY, OCTOBER 12, 2000****EXPORT TRADING**

	PRICE RANGE	L.S.T. CODE 1/	WTD AVG PRICE	VOLUME (000)
DRUMSTICKS, TOMS		W	31.00	40
WINGS FULL-CUT - TOMS		W	24.00	26
WINGS, V-TYPE, TOM	30.00		30.00	104
TAILS	20.00		20.00	120
MECHANICALLY SEPARATED 4/	19.00		19.00	208
THIGH MEAT - FROZEN	68.00		68.00	160

**WEDNESDAY, OCTOBER 11, 2000****EXPORT TRADING**

	PRICE RANGE	L.S.T. CODE 1/	WTD AVG PRICE	VOLUME (000)
DRUMSTICKS, TOMS	31.00		31.00	40
WINGS FULL-CUT - TOMS	24.00		24.00	26
WINGS, V-TYPE, TOM				
TAILS	23.00		23.00	40
MECHANICALLY SEPARATED 4/	T		19.00	104
THIGH MEAT - FROZEN	R		67.83	193

**TUESDAY, OCTOBER 10, 2000****EXPORT TRADING**

	PRICE RANGE	L.S.T. CODE 1/	WTD AVG PRICE	VOLUME (000)
DRUMSTICKS, TOMS		W	31.00	80
WINGS FULL-CUT - TOMS		R	25.00	36
WINGS, V-TYPE, TOM				
TAILS		R	23.00	22
MECHANICALLY SEPARATED 4/	19.00		19.00	104
THIGH MEAT - FROZEN		R	67.83	193

**\*\*\*NOTICE\*\*\*****MONDAY, OCTOBER 09, 2000****DUE TO COLUMBUS DAY HOLIDAY NO EXPORT TRADING REPORTED**

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.): M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY

2/ Product contains 15-20% fat with skin added.

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